



## Affordable and Practical Leadership Training!

**TeamWorx** offers a highly interactive leadership training course based on the bestselling book *The Leadership Challenge* by Jim Kouzes and Barry Posner. This program will infuse all levels of your employees with proven leadership principles.

- Delivered onsite at your company or offsite at your meeting
- High quality training at a fraction of the cost of other programs.
- Immediate impact and observable return on your investment.
- The absolute best way to inspire great leadership throughout your company!

### Evidence-Based Leadership

Backed by 25 years of original research and data from over 3 million leaders and over 400 doctoral dissertations and masters, *The Leadership Challenge* is a leadership development program. Approaching leadership as a measurable, learnable, and teachable set of behaviors, this proven leadership model proclaims "Leadership Is Everyone's Business." The Five Practices - observable leadership behaviors - can be measured and their frequency improved with training and coaching.

#### 5 Keys to implementing this powerful research

1. Model the Way
2. Inspire a Shared Vision
3. Challenge the Process
4. Enable Others to Act
5. Encourage the Heart

#### Three program formats to choose from

Half Day Format

\$99 per person .

Includes *Model the Way* and One Additional Practice.

One Day Format

\$199 per person. Includes all Five Practices

Two Day Format

\$349 per person - In-depth into all Five Practices

**TeamWorx** uses a **highly interactive training format** - where participants are actively engaged about 90% of the time, and listening about 10% of the time - to infuse the Five Practices into the habits of your team. We have received incredible feedback from these programs!

**Why the Five Practices?** The Five Practices of Exemplary Leadership® are the world's most trusted resource for developing leaders. The Practices are based on twenty-five years of research with over 400 doctoral dissertations and master thesis's supporting the Five Practices. People who utilize the Five Practices get business results.

**Why Now?** We are in a time of change and opportunity. A clear path to leadership begins with a clear understanding of our personal values, and a shared understanding of our team values. From this base we can create an inspiring vision capable of adapting to changes in our environment and the world around us. Good leadership keeps talent, maximizes talent, and gets better results.

#### On-Going Learning and Development

Add a 1 year coaching and group class package to maximize the learning. Delivered via video conference allowing for a virtual learning experience where your audience can interact with the instructor and each other.



### Incredible Results!

Sample of actual quotes from recent participants:

*"This was by far the best workshop I've ever attended the content and activities were so outside the box it would be beneficial for anyone!"*

*"I would recommend this workshop for its active, hands-on approach to learning. The delivery of this session is exactly how learning should be: hands-on, focused and fun!"*

*"I've been a supervisor/manager for over 8 years and I wished I would have received this training from the very beginning!"*

*"Excellent, I recommend it to any business that wants to strengthen the foundation of its most important asset -employees"*

*"Excellent workshop, one of the best I have ever been to. The speakers were awesome I would recommend this to anyone"*

*"Top notch facilitators, fast paced and challenging work, with lasting take always."*

### Immediate Return on Your Investment!

Easy to use tools with immediate impact.

*"Thanks again for coming to MN and putting on a great leadership program for our team. Based on feedback we received, everyone who attended felt that it was time well spent and they appreciated the investment in their personal development! Many of them plan to use tools from the program in their everyday work environment and some started using them within days of your session. We can't wait to work with you in the future!"*

**Dolores Franco**  
Select Comfort Corporation

### Professional Delivery!

TeamWorx provides the highest level of professional delivery in the industry.

*"I have been involved with leadership and team development programs since 1989, and think that I've finally come upon the right combination of talent, content, and action that you and your team brought to the table. The design you put together encompassed those key elements of adult learning that set the stage for success. Then your delivery and the rapport you built with the entire class of almost 50 sealed the deal!"*

**John Lingvall**  
Vice President, Director of Education  
California Bankers Association

*"I just wanted to let you know how great it was to work with Wayne last week. I LOVED the changes he made to the way the Leadership Challenge was presented. From the beginning that was my one criticism about the programs I've been through is the need for more interactive exercises. I loved that Wayne challenged the process and came up with a new delivery. It worked for us. We look forward to the next installment! Hope all is well."*

**Judy Guillermo-Newton**  
Senior Vice President  
Director of Human Resources and  
Organizational Development  
Montecito Bank & Trust