



#### Dynamic Discourse Pricing

1/2 Day | \$119 per person.

Full Day | \$199 per person..

2 Day | \$349 per person.

*Minimum Fee for any program is \$2,500 + travel.*

The TeamWorx **Dynamic Discourse™** interactive team training is based on our free e-book **The Seven Steps to Dynamic Discourse™**. Choose from three formats: 1/2 day, full day or two day sessions.

Our team training programs always have 90% interactive learning between attendees, and approximately 10% instruction. 50 years of research on adult learning shows that learning significantly improves when people are engaged and involved. The result is improved ROI on your training investment.

## 7 Steps to Dynamic Discourse!

**Step 1 - Understand Ourselves**

**Step 2 - Understand Each Other**

**Step 3 - Problem Solve and Think-Out-of-the-Box**

**Step 4 - Communication & Collaboration**

**Step 5 - Buy-in**

**Step 6 - Building Trust**

**Step 7 - Keeping the Team and Dynamic Discourse™**

### 1/2 Day Training - Steps 1-3

Interactive training that uses specific activities tailored to teach and practice the skills necessary for Steps 1 through 3.

#### Includes:

- How we limit ourselves?
- An easy to use tool to understand each other better
- Team Problem Solving
- How to Think-Out-of-the-Box

### Full Day Training - Steps 1-6

Interactive training that uses specific activities tailored to teach and practice the skills necessary for Steps 1 through 6.

#### Includes:

- 1/2 day training
- Communication activity tailored to **Dynamic Discourse™**
- Collaboration activity - why it's difficult in real life?
- Practice and tools to getting Buy-in
- Interactive Trust Building Activity - *Trust Bank*

### 2 Day Complete Training - Steps 1-7

#### Includes:

- Full Day Training
- Keeping the Team
- Practice using Dynamic Discourse
- Application of Dynamic Discourse



## Our training courses get great feedback from our clients.

*"Like many large organizations, when we first hired Wayne from TeamWorx we were dealing with a multitude of issues with our staff. There were trust issues, communication issues, issues between line staff and upper management, and many tangible consequences from these issues in the workplace. I was amazed at the rapport Wayne built immediately with a wide range of employees, and perhaps even more amazed at how quickly he had them engaged in meaningful conversation with each other. You could actually see them building trust and improving not only communication, but collaboration between bureau's as well. We were impressed with the initial jump start he provided, and even more impressed as we have brought him back year after year with the sustainable positive results. He has made a very tangible difference in the feel and function of our workplace. I would highly recommend Wayne to any organization looking to make improvements and dramatic change in the areas of trust building, communication, collaboration, teamwork and leadership."*

**Hyacinth L. Bryant,**  
H.R. Development Manager, Sr.  
City of Atlanta

*"Thanks again for facilitating (Executive Vice President and Chief Information Officer) Mike Benson's meeting last week. As you can see from his comments, this was certainly a successful meeting. I am thrilled and delighted to be working with you and your organization and look forward to other future programs. Keep in touch."*

**Senior Meeting Planner**  
DirecTV

*The team-building element provided by Wayne Bennett and TeamWorx was the highlight of our recent leadership retreat, and far exceeded our expectations ... The activities planned were particularly effective in soliciting member communication, building trust and respect for co-workers, and instilling a team approach to solving problems and initiating projects. Participants came up with solutions and felt empowered and valued. All left with tangible, hands-on, practice and a feeling of success that can easily translate to their own work environment... We would definitely use Wayne at future events and recommend him to other organizations that are planning strategic retreats or group conferences. The return on investment made this program well worthwhile.*

**Tom Klein**  
CEO  
Rodney Strong Vineyards

## And from participants.

*"Last week's TeamWorx team training program was one of the best I have experienced both in my military career and private sector career. I think the instruction and team building activities increased both our motivation to do our jobs better and improved our communication skills. We also learned how important collaboration between teams is in delivering the services and products our organization is responsible for providing. Great teamwork makes things happen more than anything else in organizations. Thank you again for investing the required resources to ensure we develop the mutual respect, compassion, and trust necessary to becoming an empowered team."*

**Sidney Lewis**  
Information Solutions  
City of Atlanta